



Report to Council

Department: Infrastructure Services
Division: Drainage
Date: April 15, 2024
Prepared by: Lindsay Dean, Drainage Superintendent
Report Number: Drainage-2024-04
Subject: Drainage Works Roster List
Number of Pages: 7

Recommendation(s)

That Drainage-2024-04 entitled Drainage Works Roster List prepared by Lindsay Dean, Drainage Superintendent dated April 2, 2024 be received, and

That Council authorize the acceptance of the prequalified bidders for RFPQ-ID-24-002 contained within this report for a term of 3 years.

Purpose

To authorize the prequalification of the bidders for the Drainage Works Roster List. In accordance with the Town Procurement By-Law Number 2129, Council approval is required for purchases in excess of \$120,000 including one time purchase or accumulated annual amount and multi-year contract as well. **This report is to seek Council's approval** to appoint the prequalification of the bidders for the Drainage Works Roster List with the total accumulated amount greater than \$120,000 including applicable taxes per year.

Background and Discussion

Drainage works are completed using contractors and the cost incurred as part of the project are applied to the assessment schedule for the drain. Drainage work is complicated and involves complex, multi-disciplinary activities, specialized expertise, equipment, and materials.

Therefore, to improve the overall procurement portion of the drainage process, the Town of Essex has posted a Request for Prequalification (RFPO) in accordance with Procurement By-law 2129 Section 9.07 – Request for Prequalification to obtain a prequalified list of contractors for drainage works. This was completed to simplify and expedite the procurement process for **drainage to allow the Town's Drainage Superintendent to procure drainage contractors that** are experienced to complete these works. In addition, it will aid in managing the escalation of construction material costs and reduce complaints related to the length of the drainage process.

The contractors were scored based on Knowledge and Experience, Demonstration of Abilities to Provide Required Services, Equipment and Qualifications and Experience of Staff to determine if they meet the minimum score of 75 out of 100 to qualify. There were only 2 contractors that submitted for categories that did not meet the minimum score and were disqualified due to insufficient experience and resources.

The term of the drainage contractor RFPO was set for three years, with the ability to add companies through additional submissions or resubmissions at 4 additional timepoints within that period - January 01, 2025, July 01, 2025, January 01, 2026 and July 01, 2026.

The tables below indicate the successful companies with a passing score to qualify:

Drain Bottom Clean-Out - Standard Reach (less than 40')
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Rivard Excavating & Bulldozing Ltd
Barrette Excavating Inc
Hayes Bros Excavating & Trucking Inc
Jeff Shepley Excavating Ltd
H.E. Construction Inc
Duyck Excavation Inc

Drain Bottom Clean-Out - Long Reach (40' and more)
Monden Excavating Ltd
Reg Clark Trucking Ltd
Rivard Excavating & Bulldozing Ltd

Drain Bottom Clean-Out with RTK - Standard Reach (less than 40')
Reg Clark Trucking Ltd
Barrette Excavating Inc

Culvert Installation – Pipe
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Hayes Bros Excavating & Trucking Inc
Rudak Excavating Inc
South Shore Contracting of Essex County Inc
Jeff Shepley Excavating Ltd
Quinlan Inc
Nevan Construction Inc
Duyck Excavation Inc

Culvert Installation – Multi plate/Precast
Rudak Excavating Inc
South Shore Contracting of Essex County Inc
Nevan Construction Inc

Bore and Jack Pipe Installation
Hornblower Enterprises Ltd
Nevan Construction Inc

Brushing
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Rivard Excavating & Bulldozing Ltd
Barrette Excavating Inc
Hayes Bros Excavating & Trucking Inc
H.E. Construction Inc

Brushing - Chainsaw
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Hayes Bros Excavating and Trucking Inc
Quinlan Inc
H.E. Construction Inc
Nevan Construction Inc

Tile Drain Installation - Excavator
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Rudak Excavating Inc
Nevan Construction Inc
Duyck Excavation Inc

In Pipe Video Inspection
Hurricane SMS Inc

Jet Flushing and Hydro Vac Services
Nasci Construction Services Ltd
Barrette Excavating Inc
Quinlan Inc
Heaton Sanitation Ltd
Hurricane SMS Inc

Pump Station & Drain Outlets – Excavation and Civil Work
Reg Clark Trucking Ltd
Duyck Excavation Inc

Concrete Miscellaneous
Nasci Construction Services Ltd
South Shore Contracting of Essex County Inc
Jeff Shepley Excavating Ltd
Quinlan Inc
Nevan Construction Inc
Reg Clark Trucking Ltd

Culvert Lining – Slip Liner
Hornblower Enterprises Ltd

Bank Repairs
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Rudak Excavating Inc
South Shore Contracting of Essex County Inc
Jeff Shepley Excavating Ltd
Quinlan Inc
H.E. Construction Inc
Nevan Construction Inc
Duyck Excavation Inc

Localized Tile Repairs
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Nevan Construction Inc
Duyck Excavation Inc

Blockage Removal
Monden Excavating Ltd
Reg Clark Trucking Ltd
1206662 Ontario Ltd
Barrette Excavating Inc
Jeff Shepley Excavating Ltd
Duyck Excavation Inc

The following categories either received no submissions or had no passing scores to qualify.

Directional Drilling
Tile Drain Installation – Trenching machine
Culvert Lining – Spray on
Culvert Lining – Cure in Place Pipe

Financial Impact

The RFPO allows all prequalified bidders to provide competitive bids by invitation for each job under the threshold of \$120,000 and the project will be awarded to the contractor with the lowest price. Through the bidding process, the Town will obtain as many bids as possible from the qualified contractors.

All costs incurred will be applied to the assessment schedule for the drain to recover costs from landowners and owners of roadways including the Town of Essex. There is no financial impact for accepting this roster.

Consultations

Jackson Tang, Assistant Manager Business Services

Kate Giurissevich, Director, Corporate Services/Treasurer

Link to Strategic Priorities

- ☒ Embrace asset management best practices to build, maintain, and continuously improve our municipally owned infrastructure.
- ☐ **Leverage our Town's competitive advantages to promote jobs and economic investment.**
- ☐ Take care of our natural environment and strengthen the sense of belonging to everyone **who makes Essex "home"**.
- ☐ Deliver friendly customer service in an efficient, effective, and transparent manner while providing an exceptional working environment for our employees.
- ☐ Build corporate-level and community-level climate resilience through community engagement and partnership and corporate objectives.

Report Approval Details

Document Title:	Acceptance of RFPQ for Drainage Works Roster - Drainage-2024-04.docx
Attachments:	
Final Approval Date:	Apr 10, 2024

This report and all of its attachments were approved and signed as outlined below:

Norm Nussio, Manager, Operations and Drainage - Apr 10, 2024 - 10:52 AM

No Signature - Task assigned to Kevin Girard, Director, Infrastructure Services was completed by workflow administrator Cassandra Lauzon, Legislative Clerk

Kevin Girard, Director, Infrastructure Services - Apr 10, 2024 - 2:06 PM

A handwritten signature in black ink, appearing to read 'Doug Sweet', with a stylized flourish extending from the end.

Doug Sweet, Chief Administrative Officer - Apr 10, 2024 - 2:18 PM