



## Report to Council

Department: Infrastructure Services  
Division: Capital Works and Infrastructure  
Date: July 6, 2020  
Prepared by: Jackson Tang, Assistant Manager, Business Services  
Report Number: Capital Works and Infrastructure-2020-06  
Subject: Results of Request for Tender – Surface Treatment Rehabilitation 2020  
Number of Pages: 4

### Recommendation(s)

**That** Capital Works and Infrastructure 2020-06 entitled, "Results of Request for Tender – Surface Treatment Rehabilitation 2020" prepared by Jackson Tang, Assistant Manager, Business Services dated July 06, 2020 be received, and

**That** Council award the Surface Treatment Rehabilitation 2020 to Norjohn Contracting and Paving Limited in the amount of \$ 1,097,501.00 including all non-refundable Harmonized Sales Tax.

### Purpose

In accordance with the Town Procurement By-Law Number 1043, Council approval is required for purchases in excess of \$100,000. This report is to seek Council's approval to appoint qualified contractors to provide the Town with Surface Treatment Rehabilitation contract for 2020.

# Background and Discussion

The Town of Essex sought Tenders from qualified tenderers for Surface Treatment Rehabilitation utilizing a Cold Recycled Asphalt Mix Paving process.

A Request for Tender, following the guidelines as set out in the Town’s Procurement By-Law Number 1043 was posted both on the Town’s website and Merx, and closed on May 27, 2020 at 3:00:00 pm.

The Tenders were reviewed for arithmetic errors, completeness, legibility, revisions and irregularities. In addition, there were no apparent unbalanced prices in the Schedule of Items and Prices. The results of the submitted tender prices are as follows:

Name of Tenderer	Total Tender Price including Harmonized Sales Tax (13%)	Total Tender Price including non-refundable Harmonized Sales Tax (1.76%)
Coco Paving Inc.	\$1,270,233.57	\$1,143,884.67
Norjohn Contracting and Paving Limited	\$1,223,747.63	\$1,102,022.64

Norjohn Contracting and Paving Limited submitted the lower bid and they are the previous supplier for surface treatment rehabilitation with satisfactory services.

# Financial Impact

During the 2020 budget deliberations, Council approved the resurfacing of Gore Road, the 8<sup>th</sup> Concession, and the 4<sup>th</sup> Concession. Prior to tendering, further investigation of the 8<sup>th</sup> Concession was conducted by Infrastructure Services and it was determined that the road surface had significantly deteriorated over the year and required pulverizing and grading to help shape the road prior to resurfacing. Therefore, the 8<sup>th</sup> Concession was tendered as such and resulted in an overage of \$78,451.64. To offset this additional expense on the 8<sup>th</sup> Concession, the

4<sup>th</sup> Concession resurfacing was reduced to accommodate the additional expenses. Hence, this resulted in savings in the 4<sup>th</sup> Concession of \$76,248.24. Although the rehabilitation area was reduced on the 4<sup>th</sup> Concession, the tender costs allow for the rehabilitation of the roadway from County Road 23 to just east of McCormick Road, or approximately 3.1km. The impact to the budget, as tendered, is displayed in the following table.

Project Number	Project Name	Approved Budget	Total Tender Price including non-refundable Harmonized Sales Tax (1.76%)	Difference between Approved Budget and Tender Price
PW-19-0006	Gore Road between Wright Road and County Road 13	\$376,000.00	\$378,318.24	-\$2,318.24
PW-19-0007	8 <sup>th</sup> Concession between Ferris and County Road 23	\$271,501.00	\$349,952.64	-\$78,451.64
PW-20-0041	4 <sup>th</sup> Concession (Start CR23)	\$450,000.00	\$373,751.76	\$76,248.24
Total		\$1,097,501.00	\$1,102,022.64	-\$4,521.64

It is recommended that Council award the contract to Norjohn Contracting and Paving Limited in the amount of \$1,097,501.00 by further reducing the surface treatment rehabilitation area of the 4<sup>th</sup> Concession which reduces the costs by \$4,521.64 from \$373,751.76 to \$369,230.12. Therefore, creating no impact to the overall net budget for these three projects.

## Consultations

Kevin Girard, Director of Infrastructure Services

Kate Giurissevich, Manager, Finance and Business Services

## Link to Strategic Priorities

- Manage, invest and plan for sustainable municipal infrastructure which meets current and future needs of the municipality and its citizens.
- Create a safe, friendly and inclusive community which encourages healthy, active living for people of all ages and abilities.
- Provide a fiscal stewardship and value for tax dollars to ensure long-term financial health to the municipality.
- Manage responsible and viable growth while preserving and enhancing the unique rural and small town character of the community.
- Improve the experiences of individuals, as both citizens and customers, in their interactions with the Town of Essex.

## Report Approval Details

Document Title:	Results of Request for Tender - Surface Treatment Rehabilitation 2020 - Capital Works and Infrastructure-2020-06.docx
Attachments:	
Final Approval Date:	Jun 30, 2020

This report and all of its attachments were approved and signed as outlined below:



**Kevin Girard, Director, Infrastructure Services - Jun 30, 2020 - 11:45 AM**



**Chris Nepszy, Chief Administrative Officer - Jun 30, 2020 - 2:37 PM**