



Legal Entity
Stantec Consulting Ltd.
2555 Ouellette Place, Suite 100
Windsor, Ontario N8X 1L9
Tel: (519) 966-2250
Fax.(519) 966-5523

September 17, 2021
File: 165620229

Town of Essex
33 Talbot Street South
Essex, ON
N8M 1A8

Attention: Mr. Kevin Girard, P.Eng., MBA
Director, Infrastructure Services

Dear Sir,

Reference: Tender Report
SOUTHWEST AREA STORM SEWER IMPROVEMENTS - RFT-ID-21-020

Tenders for the above referenced project were received at the Town of Essex offices until 3:00 pm, local time, Wednesday September 15, 2021. A total of four (4) tenders were submitted, with the tenders opened publicly. on that date at 3:15 p.m. The tender amounts (excluding HST) are shown below.

<u>CONTRACTOR</u>	<u>TENDER PRICE (Not Including HST)</u>
1. Sterling Ridge Infrastructure Inc.	\$3,283,030.00
2.J.C.S Construction Inc.	\$3,337,376.00
3.D'Amore Construction (2000) Ltd.	\$3,374,400.00
4.J&J Lepera Infrastructures Inc.	\$3,606,297.00*

* denotes corrected total

One (1) Addendum was issued during tendering. All four tenderers noted that they had received the Addendum in their Form of Tender.

Appendix "A" to "F" were completed by all tenderers as required.

The forms on pages T-21 to T-25 listing experience, equipment and subcontractors were completed by all tenderers as required.

The tenders were checked for inconsistencies, omissions, unbalanced pricing and other items that would raise concerns. None were noted.



September 17, 2021
Mr. Kevin Girard, P.Eng., MBA
Director, Infrastructure Services
Page 2 of 2

Reference: Tender Report
SOUTHWEST AREA STORM SEWER IMPROVEMENTS - RFT-ID-21-020

One small mathematical error was found which revised totals throughout the Tender. The following errors was noted:

J&J Lepera Infrastructures Inc.

- Item B.1a) had a multiplication error. The amount was revised from \$265,518.00 to \$265,815.00
- The Total Amount for Part B had an addition error. The total amount for this section was revised from \$1,845,614.00 to \$1,845,911.00.
- As a result of the above revisions, this changed the total tender price (excluding HST) from \$3,606,000.00 to \$3,606,297.00.

A 10% bid bond was included with all tenders as required.

The engineer's preliminary opinion of probable cost for this work was anticipated to be approximately \$4,139,510.00 (excluding HST) which was based on historical prices for similar projects.

Sterling Ridge Infrastructure Inc. was the low bidder for this project. Their tender price of \$3,283,030.00 excludes HST and includes contingency allowances totaling \$217,184.00. Sterling Ridge's bid is significantly less than the engineer's preliminary opinion of probable cost and very close to the two next lowest bids. Their bid is \$856,480.00 (20.69%) lower than the engineer's opinion of probable cost, \$54,346.00 (1.66%) lower than the second lowest bid tenderer, \$91,370.00 (2.78%) lower than the third lowest bid tenderer, and \$323,267.00 (9.85%) lower than the highest bid tenderer. The tenders received were very competitive.

We have worked with Sterling Ridge Infrastructure Inc. on past projects, and we are familiar with their subs and their senior supervisory staff.

In our opinion, Sterling Ridge Infrastructure Inc. and their list of proposed subcontractors have the resources and experience to successfully complete this project.

We recommend the project be awarded to Sterling Ridge Infrastructure Inc. at the unit prices indicated in the tender.

Feel free to call if you have any questions or require additional information.

Regards,

STANTEC CONSULTING LTD.

Clarence Jubenville, P.Eng.
Sr. Project Engineer
Phone: (519) 966-2250 Ext. 241
Fax: (519) 966-5523
clarence.jubenville@stantec.com

c. jtang@essex.ca