



RC SPENCER ASSOCIATES INC.
Consulting Engineers

25 March 2020
File No.: 19-890

**The Corporation of the Town of Essex
33 Talbot Street South
Essex, Ontario N8M 1A8**

**Attention: Mr. Richard Beausoleil, CRS-S
Manager, Capital Works and Infrastructure**

**Re: Essex Soil Steel Culvert Replacement and Concrete Deck Rehabilitation
Town of Essex**

Dear Richard:

Tenders were opened yesterday for the above-noted project. The results in ascending order are as follows:

<u>Tenderer</u>	<u>Tender Amount</u>
Sterling Ridge Infrastructure Inc.	\$ 666,575.70
South Shore Contracting Inc.	\$ 734,087.55
Facca Inc.	\$1,061,070.00*
Coco Paving Inc.	\$1,286,731.00

We have checked the Tender submissions and noted the mathematical errors*. We also enclose the Cost Comparison Matrix for all tenders.

In review of the tender submitted by Matassa Incorporated, we note that Items B.1A of Sections 2 and 3 of the Form of Tender (Site ID: 102205(BM-2) and 208002 (BM-3)) were not bid, in accordance with Clause 1.(b) of the General Information to Tenderers. The attached describes how Tender Item No. 1 was circled, presumably as their intended bid, and then the alternative differential price was struck out entirely, omitting the pricing for precast.



Therefore, the Matassa tender is disqualified and we recommend acceptance of the low tender submitted by Sterling Ridge Infrastructure Inc., in the amount of \$666,575.70 (\$589,890.00 plus HST).


Yours Truly,
RC Spencer Associates Inc.

Richard C. Spencer, M.A.Sc., P.Eng.
President

cc + encl: Jackson Tang