



## Report to Council

Department: Infrastructure Services

Division: Capital Works and Infrastructure

Date: February 16, 2021

Prepared by: Kevin Girard, P.Eng, MBA  
Director, Infrastructure Services

Report Number: Capital Works and Infrastructure-2021-01

Subject: Results of Request for Tender – Harrow Streetscape

Number of Pages: 8 (including attachments)

### Recommendation(s)

**That** Capital Works and Infrastructure-2021-01 entitled, "Results of Request for Tender – Harrow Streetscape" prepared by Kevin Girard, Director of Infrastructure Services dated February 16, 2021 be received, and

**That** Council award the Request for Tender – Harrow Streetscape to J.C.S. Construction Inc. in the amount of \$4,664,479.36 including non-refundable Harmonized Sales Tax.

### Purpose

In accordance with the Town Procurement By-Law Number 1043, Council approval is required for purchases in excess of \$100,000.

### Background and Discussion

In accordance with the guidelines set out in the Town's Procurement By-Law Number 1043, a Request for Tender for the Harrow Streetscape was posted on both the Town's website and

Merx, and closed at 3:00:00 pm on January 13<sup>th</sup>, 2021. The results of the submitted prices for the Request for Tender are summarized in Table 2.

**Table 2: Summary of Tender Submissions**

Name of Bidder	Total Tender Price before tax	Total Tender price including non-refundable Harmonized Sales Tax (1.76%)
J.C.S Construction Inc.	\$ 4,583,804.40	\$ 4,664,479.36
Sterling Ridge Infrastructure Inc.	\$ 5,017,368.00	\$ 5,105,673.68
J & J Lepera Infrastructures Inc.	\$ 5,303,018.00	\$ 5,396,351.12
Nevan Construction Inc.	\$ 5,398,965.00	\$ 5,493,986.78
Sherway Contracting (Windsor) Ltd.	\$ 5,559,585.00	\$ 5,657,433.70
D'Amore Construction (2000) Ltd.	\$ 6,180,000.00	\$ 6,288,768.00
Amico Infrastructures Inc.	\$ 6,377,049.00	\$ 6,489,285.06

As noted in the letter of recommendation from Stantec Consulting, appended to this report, the lowest tender received, from J.C.S. Construction Inc., is recommended for award.

Neither the Town nor Stantec Consulting have worked with JCS Construction before, but both are familiar with their subcontractors and senior supervisory staff. In addition, Stantec Consulting contacted the project manager from a previous project completed by JCS Construction for the City of Windsor. The City of Windsor project manager indicated that JCS Construction did a good job and handled unforeseen issues well throughout construction. Therefore, in Stantec's opinion, JCS Construction has the resources and experience to successfully complete the Harrow Streetscape Project.

## Financial Impact

During the 2021 Capital Budget deliberations, Council approved funding towards the Harrow Streetscape in the amount of \$5,492,018. Based on the tendered costs, Table 3

shows the total estimated cost of the Harrow Streetscape project.

**Table 3: Project Breakdown**

Description	Project Cost (incl. non-refundable HST)
Construction Costs	\$ 4,664,479.36
Engineering Inspection and Contract Administration	\$ 192,754.79
<b>Total Construction Costs</b>	<b>\$ 4,857,234.15</b>

As displayed in Table 3, the total construction cost for the Harrow Streetscape is estimated to be \$4,857,234.15 which leaves an unspent budgeted amount in GG-20-0008 – Harrow Streetscape of \$634,783.85. It is recommended that the unspent budgeted amount remain in GG-20-0008 for potential unforeseen issues related to the Harrow Streetscape project. Further, any cost savings of this project will reduce the amount of debt required to fund this project.

## Link to Strategic Priorities

- ☒ Manage, invest and plan for sustainable municipal infrastructure which meets current and future needs of the municipality and its citizens.
- ☐ Create a safe, friendly and inclusive community which encourages healthy, active living for people of all ages and abilities.
- ☐ Provide a fiscal stewardship and value for tax dollars to ensure long-term financial health to the municipality.
- ☐ Manage responsible and viable growth while preserving and enhancing the unique rural and small town character of the community.
- ☐ Improve the experiences of individuals, as both citizens and customers, in their interactions with the Town of Essex.



## Report Approval Details

Document Title:	Harrow Streetscape Tender Results - Capital Works and Infrastructure-2021-01.docx
Attachments:	- 165620205_Tender_Summary.pdf
Final Approval Date:	Feb 8, 2021

This report and all of its attachments were approved and signed as outlined below:

A handwritten signature in black ink, appearing to read "Chris Nepszy". The signature is fluid and cursive, with a prominent "C" and "N".

**Chris Nepszy, Chief Administrative Officer - Feb 8, 2021 - 2:42 PM**