



Legal Entity  
Stantec Consulting Ltd.  
2555 Ouellette Place, Suite 100  
Windsor, Ontario N8X 1L9  
Tel: (519) 966-2250  
Fax.(519) 966-5523

January 28, 2021  
File: 165620205

Town of Essex  
33 Talbot Street South  
Essex, ON  
N8M 1A8

**Attention: Mr. Kevin Girard, P.Eng., MBA**  
**Director, Infrastructure Services**

Dear Sir,

**Reference: Tender Report**  
**HARROW STREETSCAPE IMPROVEMENTS**

Tenders for the above referenced project were received at the Town of Essex offices until 3:00 pm, local time, Wednesday January 13, 2021. A total of seven (7) tenders were submitted, with the tenders opened publicly. on that date at 3:15 p.m. The tender amounts (excluding HST) are shown below.

<b><u>CONTRACTOR</u></b>	<b><u>TENDER PRICE (Not Including HST)</u></b>
1. J.C.S Construction Inc.	\$4,583,804.40*
2. Sterling Ridge Infrastructure Inc.	\$5,017,368.00*
3. J&J Lepera Infrastructures Inc.	\$5,303,018.00
4. Nevan Construction Inc.	\$5,398,965.00
5. Sherway Contracting (Windsor) Ltd.	\$5,559,585.00*
6. D'Amore Construction (2000) Ltd.	\$6,180,000.00
7. Amico Infrastructures Inc.	\$6,377,049.00*

\* denotes corrected total

Two (2) Addenda were issued during tendering. All seven tenderers noted that they had received both Addenda one and two in their Form of Tender.



January 28, 2021  
Mr. Kevin Girard, P.Eng., MBA  
Director, Infrastructure Services  
Page 2 of 4

**Reference: Tender Report  
HARROW STREETScape IMPROVEMENTS**

Appendix “A” to “F” were completed by all tenderers as required.

The forms on pages T-37 to T-41 listing experience, equipment and subcontractors were completed by all tenderers as required.

The tenders were checked for inconsistencies, omissions, unbalanced pricing and other items that would raise concerns. None were noted.

Some small mathematical and clerical errors were found in five (5) of the seven (7) tenders. The following errors were noted:

**J.C.S. Construction Inc.**

- Item F.10 had a multiplication error. The amount was revised from \$21,600.00 to \$21,160.00
- The Total Amount for Part F had an addition error. The total amount for this section was revised from \$885,200.90 to \$877,960.90.
- The Total Amount for Part G had an addition error. The total amount for this section was revised from \$358,720.00 to \$357,720.00.
- As a result of the above revisions, this changed the total tender price (excluding HST) from \$4,592,044.40 to \$4,583,804.40.

**Sterling Ridge Infrastructure Inc.**

- The Total Amount for Part C had an addition error. The total amount for this section was revised from \$81,400.00 to \$82,000.00.
- Item E.8 had a multiplication error. The amount was revised from \$19,552.00 to \$19,084.00.
- The Total Amount for Part E was incorrect due to the multiplication error in Item E.8. The total amount for this section was revised from \$412,751.00 to \$412,283.00.
- As a result of the above revisions, this changed the total tender price (excluding HST) from \$5,017,236.00 to \$5,017,368.00.

**Nevan Construction Inc.**

- Item G.14 total was incorrectly transferred from the Schedule of Additional Unit Prices total. The amount was revised from \$212,480.00 to \$212,280.00. The Total Amount for Part G was correct.

**Sherway Contracting (Windsor) Ltd.**

- The Total Amount for Part A had an addition error. The total amount for this section was revised from \$2,601,945.00 to \$2,647,945.00.



January 28, 2021  
Mr. Kevin Girard, P.Eng., MBA  
Director, Infrastructure Services  
Page 3 of 4

**Reference: Tender Report  
HARROW STREETScape IMPROVEMENTS**

- Item E.12.(f) had a multiplication error. The amount was revised from \$4,950.00 to \$2,200.00.
- The Total Amount for Part E was incorrect due to the multiplication error in Item E.12.(f). The total amount for this section was revised from \$874,075.00 to \$871,325.00.
- As a result of the above revisions, this changed the total tender price (excluding HST) from \$5,516,335.00 to \$5,559,585.00.

**Amico Infrastructures Inc.**

- The Total Amount for Part D had an addition error. The total amount for this section was revised from \$301,833.00 to \$301,893.00.
- Item E.15.(g) had a multiplication error. The amount was revised from \$425.00 to \$476.00.
- The Total Amount for Part E was incorrect due to the multiplication error in Item E.15.(g). The total amount for this section was revised from \$682,159.00 to \$682,510.00.
- As a result of the above revisions, this changed the tender price (excluding HST) from \$6,376,638.00 to \$6,377,049.00.

A 10% bid bond was included with all tenders as required.

The engineer's preliminary opinion of probable cost for this work was anticipated to be approximately \$4,843,795.00 (excluding HST) which was based on historical prices for similar projects.

J.C.S. Construction Inc was the low bidder for this project. Their tender price of \$4,583,804.40 excludes HST and includes cash allowances and contingency allowances totaling \$267,800.00. J.C.S Construction's bid is slightly less than the engineer's preliminary opinion of probable cost and reasonably close to the two next lowest bids. Their bid is \$259,990.60 (5.37%) lower than the engineer's opinion of probable cost, \$433,563.60 (8.64%) lower than the second lowest bid tenderer, \$719,213.00 (13.56%) lower than the third lowest bid tenderer, and \$1,793,244.60 (28.12%) lower than the highest bid tenderer.

We have not worked with JCS Construction Inc. on past projects, however, we are familiar with their subs and some of their senior supervisory staff. In JCS Construction's listed work experience, the largest project that they have completed in the past was for the City of Windsor in the amount of \$2,700,000 which is approximately half of the size of this project. We have contacted the City's project manager for that project and they indicated that JCS Construction did a good job on the project and handled unforeseen issues well throughout construction. In JCS Construction's equipment list, they have included several pieces of new equipment available for this project.

In our opinion, JCS Construction Inc. and their list of proposed subcontractors have the resources and experience to successfully complete this project.

We recommend the project be awarded to JCS Construction Inc. at the unit prices indicated in the tender.



January 28, 2021  
Mr. Kevin Girard, P.Eng., MBA  
Director, Infrastructure Services  
Page 4 of 4

**Reference: Tender Report  
HARROW STREETScape IMPROVEMENTS**

Feel free to call if you have any questions or require additional information.

Regards,

**STANTEC CONSULTING LTD.**

A handwritten signature in blue ink that reads "Clarence Jubenville". The signature is written in a cursive style with a large, looping flourish at the end.

Clarence Jubenville, P.Eng.  
Sr. Project Engineer  
Phone: (519) 966-2250 Ext. 241  
Fax: (519) 966-5523  
clarence.jubenville@stantec.com  
c. jtang@essex.ca