



Report to Council

Department: Community Services
Division: Fire and Rescue Services
Date: December 1, 2025
Prepared by: Jason Pillon, Fire Chief
Report Number: Fire and Rescue Services – 2025-10
Subject: Results from RFT – Supply and Deliver One (1) Single Axle Stock Custom Cab Pumper/Rescue 2025 or Newer
Number of Pages: 4

Recommendation(s)

That Fire and Rescue Services Report – 2025-10 entitled Results from RFT – Supply and Deliver One (1) Single Axle Stock Custom Cab Pumper/Rescue 2025 or Newer prepared by Jason Pillon, Fire Chief dated December 1, 2025, be received, and

That Council award the Request for Tender - Supply and Deliver One (1) Single Axle Stock Custom Cab Pumper/Rescue 2025 or Newer in the amount of \$1,081,446.26 including non-refundable Harmonized Sales Tax to Dependable Emergency Vehicles

Purpose

In accordance with the Town's Procurement and Purchasing By-Law Number 2437 a Request for Tender was issued for Supply and Deliver One (1) Single Axle Stock

Custom Cab Pumper/Rescue 2025 or Newer. Upon closing, four valid submissions have been received, with a complete evaluation conducted for every submission. Dependable Emergency Vehicles is recommended to proceed as the successful proponent.

Background and Discussion

In September 2025, through Council Report Fire and Rescue Services – 2025-09, Council granted pre-budget approval in the amount of \$1,300,000.00 to support the development of a Request for Tender (RFT) for the replacement of Fire Engine 3, located at Station 3, which is scheduled for replacement in 2025.

A request for Tender following the guidelines as set out in the Town's Procurement By-Law Number 2437 for the Supply and Deliver One (1) Single Axle Stock Custom Cab Pumper/Rescue 2025 or Newer was posted on Bids and Tenders, and closed on November 5, 2025, at 3:00:00pm.

Fire Administration reviewed all Tender submissions for compliance with the required specifications. Two submissions, Darch Fire Inc. and Commercial Emergency Equipment Co. were found to be non-compliant with the RFT specifications. In addition, a significant number of optional components identified in the RFT could not be supplied by these bidders.

While Commercial Emergency Equipment Co. presented the lowest base price, their proposal also did not include optional components. Adding these components post-delivery to fully outfit the apparatus would substantially increase the overall cost. However, Dependable Emergency Vehicles, which

submitted the second-lowest price, included all specified optional components in their proposal. Their price represents the full cost of the apparatus, including all optional components outlined in the RFT specifications. The results of the submitted tender prices are noted in Table below.

Name of Tenderer	Total Tender price including non-refundable Harmonized Sales Tax (1.76%)
Commercial Emergency Equipment Co.	\$1,078,554.24
Dependable Emergency Vehicles	\$1,081,446.26
Darch Fire Inc.	\$1,195,297.62
City View Specialty Vehicles	\$1,358,496.00

Based on the pricing and conformance with the RFT specifications provided in the submissions, it is recommended that Tender price submitted by Dependable Emergency Vehicles be accepted.

Financial Impact

Council has provided pre-budget approval for this funding to be allocated as part of the 2026 Capital Projects, in alignment with the Town’s Asset Management Plan.

Consultations

Jackson Tang, Assistant Manager Business Services

Jake Morassut, Director, Community Services

Kate Rowe, Director, Corporate Services

Kate Giurissevich, Chief Administrative Officer (CAO)

Link to Strategic Priorities

- Embrace asset management best practices to build, maintain, and continuously improve our municipally owned infrastructure.
- Leverage our Town's competitive advantages to promote jobs and economic investment.
- Take care of our natural environment and strengthen the sense of belonging to everyone who makes Essex "home".
- Deliver friendly customer service in an efficient, effective, and transparent manner while providing an exceptional working environment for our employees.
- Build corporate-level and community-level climate resilience through community engagement and partnership and corporate objectives.

Report Approval Details

Document Title:	Results from RFT - Supply and Deliver One (1) Single Axle Stock Custom Cab Pumper Rescue 2025 or Newer.docx
Attachments:	
Final Approval Date:	Nov 25, 2025

This report and all of its attachments were approved and signed as outlined below:



Jake Morassut, Director, Community Services - Nov 24, 2025 - 10:46 AM



Kate Rowe, Director, Corporate Services - Nov 25, 2025 - 9:10 AM



Kate Giurissevich, Chief Administrative Officer - Nov 25, 2025 - 11:35 AM