

October 23, 2025

Corporation of the Town of Essex  
 33 Talbot Street South  
 Essex, ON  
 N8M 1A8

Attention: Jackson Tang, Assistance Manager, Business Services  
 Lindsay Dean, Drainage Superintendent

**Subject:** Tender Review Letter

Tenders for the above-noted project were received by the Corporation of the Town of Essex and closed at 3:00 pm. on Wednesday, October 22, 2025. A total of three (3) tender submissions were received for the project. We have reviewed all tender submissions and have summarized the tender submissions as follows:

RANK	CONTRACTOR	TENDER AMOUNT (EXCL. HST & CONTINGENCY)	COMMENCE WORK WITHIN	WORKING DAYS	BID BOND INCLUDED
	<b>Engineer's Estimate</b>	<b>\$642,770.00</b>			
1.	Major Construction 2010 Ltd.	\$605,950.00	30 Days	60 Days	Yes
2.	Nevan Construction	\$774,500.00	5 Days	40 Days	Yes
3.	South Shore Contracting	\$856,000.00	30 Days	60 Days	Yes

The lowest tender received was submitted by Major Construction 2010 Ltd. (Major) for the amount of \$605,950.00 (excluding HST). The Engineer's Estimate is \$642,770.00 and the lowest submitted tender by Major is approximately \$36,820 (94%) of the Engineer's Estimate. We have reviewed the tender from Major and found it to have no mathematical errors. With the tender price within the 133% threshold of the Engineer's Estimate, this project would not be subject to the provisions of Section 59(1) of the Drainage Act.

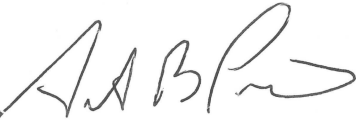
Through discussions with Major, they identified that they have entered into a contract for the Colchester Heights development. As part of their involvement in the development, they further outlined that these drainage works shall be completed by the established substantial completion date of January 30, 2026.

After reviewing Major's tender together with their previous experience with projects of this type, we would recommend that the Town of Essex award this Tender to Major Construction 2010 Ltd. for the amount of \$605,950.00 plus HST.

We trust that the above provides the Town with the information that they require at this time. Should there be any questions regarding same please do not hesitate to contact us. We look forward to working with the Town of Essex to carry out the construction of this project once they have established a Contractor for the works.

All of which is respectfully submitted,

**N.J. PERALTA ENGINEERING LTD.**



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Antonio B. Peralta, P.Eng.  
ABP/kk