

VIA email

October 8th, 2020

Corporation of the Town of Essex
Attn: Lindsay Dean, B.Sc., Drainage Superintendent
33 Talbot Street South
Essex, Ontario
N8M 1A8

Dear Lindsay:

**RICHMOND DRAIN
(5th Concession Road Bank)
Project REI2016D016
Town of Essex, County of Essex**

Tenders for the above noted project closed on Wednesday October 7th and were opened shortly afterwards by the Town. The documents were emailed to our office and reviewed. Four (4) Tenders were received for this project and these may be summarized as follows:

<u>ITEM No.</u>	<u>CONTRACTOR</u>	<u>TENDER AMOUNT (excl. H.S.T. & Contingency)</u>	<u>TOTAL TENDER</u>	<u>COMPLETION TIME</u>
1.	Sterling Ridge Infrastructure Inc.	\$235,580.00	\$277,505.40	5 weeks
2.	South Shore Contracting of Essex County Inc.	\$238,000.00	\$280,240.00	5 weeks
3.	Matassa Inc.	\$377,020.75	\$437,333.45	6 weeks
4.	Facca Inc.	\$584,725.00	\$672,039.25	8 weeks

All of the Contractors have provided a Bid Bond or equivalent as set out in the tender form.

The Sterling Ridge Tender appears complete and accurate. Due to current tax policies the net cost to the Town and to be assessed to the affected owners will be the \$239,726.21 Total for Construction excluding contingency items, if there are no contract changes during construction. The Sterling Ridge price of \$235,580.00 is slightly above the Engineer's Report Estimate of \$235,525.00 by approximately 4.3% and is well within the 33% limit set out in the Drainage Act.

We also find the unit prices generally appear to be fair and balanced with item 3 a bit higher than the other bidders for the supply and installation of filter mat. The price for this Tender is slightly lower than the second lowest Tender for the work and considerably lower than the other two bids.

The next lowest Tender of South Shore Contracting is at 105.3% of the Engineer's Estimate. The Tender is complete and accurate and appears balanced. The tender by Matassa came in at 164.3% of the estimate with the tender appearing to be complete and accurate.

The Tender by Facca was very high compared to the other bids but also appears to be complete and accurate.

Based on all of the above, we would recommend that the Town enter into an Agreement with Sterling Ridge Infrastructure Inc. in the amount of \$249,902.21. This amount includes the net Harmonized Sales Tax (H.S.T.) and the contingency price. This Tenderer for the project has indicated a relatively short construction time so we expect that construction for this project should be able to commence as soon as a Contract has been completed and the Contractor can schedule its forces. Upon receipt of further instructions from the Town, we will prepare the Agreement form for the construction of the works and arrange for the Contractor and the Town to sign them based on the Contractor selected by the Town.

We trust that the above is sufficient for your purposes. Should there be any questions regarding same, please do not hesitate to contact us.

We respectfully remain,

Yours very truly,

Rood Engineering Inc.

A handwritten signature in cursive script that reads "Gerard Rood". The signature is written in black ink and is positioned above a horizontal line.

Gerard Rood, P.Eng.

GR/